



FACULTY OF ENGINEERING & TECHNOLOGY

Second Year Bachelor of Engineering

Course Code: 102000302

Course Title: Fundamentals of Economics & Business Management

Type of Course: Humanities, Social Science and Management Course

Course Objectives: To facilitate students in understanding the fundamental concepts and principles of business management; need for setting the objectives, the basic roles, skills, functions of management, basic concepts of economics with major emphasis on demand and supply and to make them aware about the essential factors of production, various types of costs along with break-even analysis and market structure.

Teaching & Examination Scheme:

Contact hours per week			Course Credits	Examination Marks (Maximum / Passing)				
Lecture	Tutorial	Practical		Internal		External		Total
				Theory	J/V/P*	Theory	J/V/P*	
3	0	0	3	40 / 14	NA	60 / 21	NA	100 / 35

* J: Jury; V: Viva; P: Practical

Detailed Syllabus:

Sr.	Contents	Hours
1	Nature of Organization: Aim of organization, Need for corporate objectives, Types of business organization	02
2	Introduction to Management: Definitions, Management & Administration, levels, skill, types and roles of managers, Management concepts: Scientific Management Theory, Classical Organization Theory, Management Science Approach, Introduction to modern management theories: systems Approach, Contingency Theory, Management by Objectives(MBO), Functions of Management: Planning, Organizing, Staffing, Directing, Controlling, Coordinating	07
3	Human Resource Management: Recruitment & Selection, Appraisal of employees; Theories of Motivation: Maslow's theory of Hierarchy of needs and McGregor's theory X and Y, Introduction to Corporate Social Responsibility; Ethics	03
4	Financial Management: Need for monetary control, financial accounting- balance sheet, profit and loss account, ratio analysis; Management accounting: costing, marginal costing, depreciation	07
5	Introduction to Marketing management: Marketing Mix, concepts of marketing, demand forecasting and its qualitative methods, market segmentation	03
6	Production Management: Organization of manufacturing- Job production, batch production, flow production, group technology; Production planning & control: Planning, routing, scheduling, dispatching, expediting, inspection; Plant location and plant layout	06



7	Introduction to TQM, ISO9000, Six Sigma: Basic concept, principle, brief methodology	04
8	Introduction to Economics: Definitions, foundation stones of economics, types of goods; Difference between Microeconomics & Macroeconomics; Theory of Demand & Supply: meaning, determinants, law of demand, law of supply, equilibrium between demand & supply; Elasticity: elasticity of demand, price elasticity, income elasticity, cross elasticity	06
9	Theory of Production: Meaning, factors of production (meaning & characteristics of land, labour, capital & entrepreneur); Cost: meaning, short run & long run cost, fixed cost, variable cost, total cost, average cost, marginal cost, opportunity cost; Break even analysis; meaning, explanation, numerical	05
10	Markets: Meaning, types of markets & their characteristics (Perfect Competition, Monopoly, Monopolistic Competition, Oligopoly)	02

Remark: Branch specific case studies to be discussed wherever relevant.

Suggested Specification table with Marks (Theory) (Revised Bloom's Taxonomy):

Distribution of Theory Marks						R: Remembering; U: Understanding; A: Application, N: Analyze; E: Evaluate; C: Create
R	U	A	N	E	C	
20%	40%	20%	20%	0%	0%	

Note: This specification table shall be treated as a general guideline for students and teachers. The actual distribution of marks in the question paper may vary slightly from above table.

Reference Books:

1	Management in Engineering – Principles and Practice, by Gail Freeman-Bell & James Balkwill, Prentice Hall India Publication
2	Fundamentals of Management: Essential Concepts and Applications, Pearson Education, Robbins S.P. and Decenzo David A.
3	Engineering Management, By A.K.Gupta, S. Chand Publication
4	Fundamentals of Business Organization & Management by Y K Bhushan, S. Chand & Sons, New Delhi
5	Modern Economic Theory, By Dr. K. K. Dewett & M. H. Navalur, S. Chand Publication
6	Principles of Economics, By N. Gregory Mankiw, Thomson- South Western Publication
7	Management by Stoner, J., PEARSON EDUCATION



Course Outcomes (CO):		
Sr.	Course Outcome Statements	%weightage
CO-1	Acquainted with the basic concepts of Economics with major emphasis on demand and supply, essential factors of production, various types of costs along with break-even analysis and market structure.	30
CO-2	Acquainted with the fundamental concepts and principles of management; need for setting the objectives, the basic roles, skills, functions of management.	20
CO-3	Acquainted with marketing fundamentals and financial management with an insight to managerial and financial accounting reports.	20
CO-4	Acquainted with production management containing methods of production, plant location, plant layout and production planning & control, human resource management and concept and principles of TQM, ISO9000 and Six Sigma	30

List of Practicals / Tutorials:

NA

Supplementary learning Material:

1	NPTEL: https://nptel.ac.in/courses/110/105/110105067/
2	NPTEL: https://nptel.ac.in/courses/110/105/110105123/

Curriculum Revision:

Version :	1
Drafted on (Month-Year):	Apr-21
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